

HOUSE SALES STATISTICS

Date: January 2020

1 Accumulative totals from 1.4.77

(a) Applications received	:12206
(b) Completed Sales	: 6432
(c) Offers made	:10129
(d) Not proceeding	: 5751
(e) Right to Buy Appls. received	: 9631
(f) Right to Buy Sales completed	: 4876
(g) Right to Buy Sales not proceeding	: 4754

Not proceeding under Right to Buy

A. Up to and incl. Notice of Price	: 3764
B. From (A) sent to Legal	: 590
C. After going to Legal	: 400
	4754

	Feb 19	Mar 19	Apr 19	May 19	June 19	July 19	Aug 19	Sept 19	Oct 19	Nov 19	Dec 19	Jan 20	Total	Monthly Average
Applications	6	1	4	4	5	1	2	4	6	5	4	2	44	3.67
Completions	2	2	1	3	1	2	1	5	0	0	1	4	22	1.83

2 Monthly Total:

(a) Applications received	:4	2H	2F
(b) Sales Completed	:4	2H	2F
(c) Not proceeding and denied	:2	2H	

3 Sales in process as at :

(a) Prior to Valuation	:4	2H	2F
(b) With Valuer	:3	2H	1F
(c) Sect 125 Offer price accepted Cash	:1	1H	
(d) Plan awaited	:0		
(e) Pending	:26	17H	6F 3M
(f) With Legal Section for Conveyance	: 9	5H	1B 2F 1M

Circulation List

Cllr Holly Whitbread - Housing Portfolio Holder	Ioanna Tsiachri – Legal Executive
Teresa Brown – Principal Account	Cllr Syd Stavrou – Commercial and Regulatory Services Portfolio Holder
Nick Dawe – Interim Strategic Director	Simon Smith - C.I.H
Helen Pradun - Information & Strategy	Paul Pledger – Service Director (Housing Property & Services)
Marie Thorpe – Principal Home Ownership Officer	Timothy Howell – Information & Strategy
Deborah Fenton – Service Manager - Housing	Sacha Jevans – Strategic Director
Cllr Aniket Patel - Commercial and Regulatory Services Portfolio Holder	Jane Potton – Accountancy